

Douggies Office Equipment Warehouse - first Amicus Authorised Partner in Tasmania

“Amicus POS is the software I recommend when businesses want to upgrade their old POS system!”

Office Equipment Warehouse was the first Amicus Authorised Partner to come on board. Located in Tasmania, the establishment was approached by Neotechnology Business Systems because the brand was well known and has reputation for serving the business community. Douglas Risely realised the benefits of becoming an Amicus reseller and was pleased to come on board.



Douggies Office Equipment Warehouse

- ◊ **Well established Tasmanian business**
- ◊ **Serving many vertical markets**
- ◊ **Focused on business to business**
- ◊ **10 sales and technical employees**



“Neotechnology were very helpful and supportive through our first sale, providing us with everything to make our customer happy”

Almost immediately a sale was made to a local hospitality business (The Grain Restaurant and Wine Bar) who wanted a system with better functionality than your standard POS system. Since this was the first sale, Neotechnology provided complete support along the way, assisting the installation and helping with any training requirements.

The installation and set up went without a hitch, with the result being a happy, satisfied customer who is looking at moving to Amicus point of sale and business management system for their other hospitality establishments.

“I think this is going to be a long and happy partnership with benefits for both businesses!”

Why become an Amicus Authorised Partner?

Make 30% margin on software licences off the RRP.

Learn one system for multiple industries – easy and intuitive.

Fill a gap in your POS offering – need a system for hospitality, retail or fuel?

Have customers who want advanced features? – Amicus can fill that need!

Receive all the marketing and sales support you require.

Free technical support and product training.

Australian product with Australian support.

You make all the profit from the sale of hardware, installation and customer training and support.



Doggie's Office Equipment Warehouse has provided complete computer and IT solutions as well as office equipment supplies for Tasmanians by Tasmanians for over 21 years. Already, one of only a handful of businesses

which provide POS systems, adding Amicus allows the business to cover all the basics in regards to point of sale including retail, hospitality, fuel and multisite businesses.